

International Solutions

Jason Beelders**Head of International Solutions
UK & Continental Europe**

13th Floor, 20 Fenchurch Street
London EC3M 3BY
+44 (0)20 7105 3327
+44 (0)7801 400 216
jason.beelders@cna Hardy.com

Sucanra Suthagaran**International Underwriting Consultant
UK & Continental Europe**

13th Floor, 20 Fenchurch Street
London EC3M 3BY
+44 (0)20 7105 3359
+44 (0)7850 965 500
sucanra.suthagaran@cna Hardy.com

**Coverage Requirements**

Are there any specific insurance covers required:

- To place in the local market?
- To meet contractual and regulatory obligations?
- That are only available under a local policy?

**Evidence of Insurance**

- Is your client required to provide evidence of cover from a locally licensed carrier?
- Will failure to provide proof of local insurance lead to your client being in breach of any contractual obligations?

**Global Claims**

- How would your client want losses impacting local operations to be managed?
- Would your client benefit from local counsel, claims and risk control experts

**Compliance**

- What is the regulatory environment in each territory your client operates?
- Is your programme structure compliant in all territories?
- Will your client be required to follow cash before cover regulations?

**Local Taxes**

- What are the tax implications should your client choose not to have local admitted cover?
- Can the local operations continue to operate without financial support from the parent in the event of a loss?

**Exposure**

- What are your client's overseas business activities?
- What are your client's local exposures?
 - Foreign sales, imports or exports
 - Overseas facilities, licensing etc
 - Payroll outside their domestic territory

For more information, visit cna Hardy.com. Follow us on